

## International SED Training Courses 2005

This is a compilation of training courses, which seem to be interesting. The purpose of this list is to provide a source of information for interested parties when selecting training programs. Please contact the organizations directly for more information on their programs. The providers are responsible for the quality of their offerings.

SED-BSM welcomes any information about other SED training courses or any update of this list. Please send this information to [sed@intercooperation.ch](mailto:sed@intercooperation.ch).

Any feedback from participants of the proposed training programs is also welcome. Thank you!

Course	Organising Institution	Target Group	Date	Location	Costs	Deadline
<b>Generar procesos de Desarrollo Económico Local mediante Cooperativas (DELCOOP)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Agentes locales que actualmente se desempeñan en niveles público o privado, susceptibles de especializarse en el área de Desarrollo Económico Local con énfasis en formación de empresas asociativas.	4 de abril hasta 16 de diciembre de 2005	Distance learning	US \$ 2,120.-	
SME Cluster Development: Principles and Practice <b>"Helping SME clusters in developing countries meet their potential in the globalized economy"</b> UNIDO/ILO ITC	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Designers and managers of SME development and local economic development programmes, including staff of organizations providing financial services and business development services such as local/central government agencies, SME support agencies, finance	18 <sup>th</sup> to 29 <sup>th</sup> April 2005	Turin, Italy	US \$ 3,970 (including tuition & subsistence)	14 <sup>th</sup> March 2005
<b>Global compact management training programme</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Managers who deal with staff, including human resource managers, factory managers, compliance officers and social auditors.	9 <sup>th</sup> May to 13 <sup>th</sup> May 2005	Turin, Italy	US \$ 2,450 (including tuition & subsistence)	
<b>Estrategias para el desarrollo económico local (DEL)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Designers and managers of SME development and local economic development programmes, including staff of organizations providing financial services and business development services such as local/central government agencies, SME support agencies, finance	16 de Mayo de 2005 hasta 27 de Mayo de 2005	Turin, Italy	US \$ 4,720 (including tuition, subsistence & study tour)	

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<b>Strategies for Local Economic Development (LED)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Managers, consultants, professional staff, officials of international organizations and NGOs involved in the decision-making process, design and implementation of local economic development strategies.	16 <sup>th</sup> May to 27 May 2005	Turin, Italy	US \$ 4,720 (including tuition, subsistence & study tour)	
<b>Local economic development in post-crisis situations</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Programme managers, staff, consultants and local development partners working on social and economic recovery and development interventions in post-crisis situations.	20 <sup>th</sup> to 24 <sup>th</sup> June 2005	Turin, Italy	US \$ 2,450 (including tuition and subsistence)	
<b>Diploma course in market-oriented small business development services (MOSBDS)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Small enterprise advisers and consultants, BDS Chief Executive Officers, staff of donor agencies and donor-funded programmes, staff of chambers of commerce, employers' organizations and small business associations as well as staff of financial institution.	1 <sup>st</sup> July to 31 <sup>st</sup> October 2005	(distance learning)	US \$ 1,590	
<b>Servicio de desarrollo empresarial orientados al mercado (MOSBDS)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Consultores y asesores de pequeñas empresas, ejecutivos de SDE, personal de organismos de financiación, cámaras de comercio, organizaciones de empleadores y asociaciones de pequeñas empresas involucrados en la formulación y prestación de servicios de desarrollo empresarial.	1 de Julio de 2005 hasta 31 de octubre de 2005	(distance learning)	US \$ 1,590	
<b>Local enterprises and employment in the global economy</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Government officials, employers' and workers' representatives and officials in development projects working on "global value chain".	4 <sup>th</sup> to 8 <sup>th</sup> July 2005	Turin, Italy	US \$ 2,450 (including tuition and subsistence)	

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<b>Making markets work for business and income growth</b>	<b>The Springfield Centre for Business in Development</b> Mountjoy Research Centre Durham DH1 3UZ, United Kingdom Telephone: +44 191 3831212 Fax: +44 191 3831616 <a href="mailto:global@springfieldcentre.com">global@springfieldcentre.com</a> <a href="http://www.springfieldcentre.com/">www.springfieldcentre.com/</a>	Training for decision-makers, managers and specialists: Staff from funding agencies, international NGOs, consulting firms, governments and other promotion agencies involved in different spheres of private sector development - such as SME promotion, agriculture, BDS, financial services, rural livelihoods, regulation and sector competitiveness - are expected to participate. Typically their areas of responsibility will include programme design, management, evaluation and co-ordination.	10th to 28th July 2005	Glasgow, UK	Total fees incl. VAT £3290	30th April 2005
<b>The Boulder Microfinance Training Programme: European edition in association with the ILO</b> (Training in best practices in microfinance with the option to study topics through electives)	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Professionals and organizations engaged in micro-enterprise lending and poverty reduction/mitigation initiatives.	25 <sup>th</sup> July to 12 <sup>th</sup> August 2005	Turin, Italy	US \$ 6,380 (including tuition and subsistence)	
<b>Creating an enabling environment for SED (in Arabic)</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Policy-makers and other senior officials of government departments and institutions responsible for SME development; senior executives of associations.	22 <sup>nd</sup> August to 2 <sup>nd</sup> September 2005	Turin, Italy	US \$ 3,970 (including tuition and subsistence)	
Diplomado en Desarrollo Empresarial Rural Módulo 3: <b>Inserción de Empresas Rurales en Mercados Internacionales: Enfoque de Cadena de Valor</b>	<b>Centro Agronómico Tropical de Investigación y Enseñanza (CATIE)</b> Área de Capacitación Sede Central, CATIE 7170 Turrialba, Costa Rica Tel. (506) 556-6021/558-2433 Fax (506) 556-0176 <a href="mailto:capacitacion@catie.ac.cr">capacitacion@catie.ac.cr</a> <a href="http://www.catie.ac.cr">www.catie.ac.cr</a>	El curso va dirigido a representantes de organizaciones gubernamentales y no gubernamentales, y de empresas rurales y consultoras, cuyas labores se dirigen al desarrollo empresarial rural y la conservación de los recursos naturales.	22 de agosto hasta 2 de setiembre del 2005	Sede Central, CATIE, Turrialba, Costa Rica	US \$ 1.850	22 de julio del 2005
<b>BDS Seminar - the sixth annual seminar</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Officials, policy-makers, advisers, project managers and senior staff of national and international projects and development agencies, government officials, ...	19 <sup>th</sup> to 23 <sup>rd</sup> September 2005 + 3 days study visit	Turin, Italy	US \$ 2,450 (including tuition, subsistence & study tour)	

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<b>International labour standards, productivity improvement and enterprise development</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Representatives from employers' and workers' organizations, national officials with responsibility for SME development; officials from ministries of labour and industry; human resources, training and staff development managers.	3 <sup>rd</sup> to 17 <sup>th</sup> October 2005	Turin, Italy	US \$ 3,970 (including tuition and subsistence)	
Diplomado en Desarrollo Empresarial Rural Módulo 4: <b>Servicios de Desarrollo Empresarial para Fomentar la Competitividad de Empresas Rurales</b>	<b>Centro Agronómico Tropical de Investigación y Enseñanza (CATIE)</b> Área de Capacitación Sede Central, CATIE 7170 Turrialba, Costa Rica Tel. (506) 556-6021/558-2433 Fax (506) 556-0176 <a href="mailto:capacitacion@catie.ac.cr">capacitacion@catie.ac.cr</a> <a href="http://www.catie.ac.cr">www.catie.ac.cr</a>	El curso va dirigido a representantes de organizaciones gubernamentales y no gubernamentales, y de empresas rurales y consultoras, cuyas labores se dirigen al desarrollo empresarial rural y la conservación de los recursos naturales.	10 hasta 19 de octubre del 2005	Sede Central, CATIE, Turrialba, Costa Rica	US \$ 1.950	9 de septiembre del 2005
<b>Politiques et législation concernant les coopératives</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Fonctionnaires à poste de prise de décision, responsables de la conception et mise en ouvre des politiques et législation en matière de coopératives.	10 <sup>th</sup> to 21 <sup>st</sup> October 2005	Turin, Italy	US \$ 3,970 (including tuition and subsistence)	
<b>Creating an enabling environment for SED</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Policy-makers and other senior officials of government departments and institutions responsible for SME development; senior executives of associations of SMEs, employers' organizations and trade unions with an active interest in the SME sector; senior executives of associations.	17 <sup>th</sup> to 28 <sup>th</sup> October 2005	Turin, Italy	US \$ 3,970 (including tuition and subsistence)	
<b>Market access and sustainable development</b> Improving local livelihoods through market participation	<b>International Agricultural Centre (IAC)</b> P.O. Box 88 6700 AB Wageningen, The Netherlands Telephone: +31 317 495 495 Fax: +31 317 495 395 E-mail: <a href="mailto:training.iac@wur.nl">training.iac@wur.nl</a> Website: <a href="http://www.iac.wur.nl">www.iac.wur.nl</a>	The training programme is intended for staff of government departments, international and non-government organizations, and other professionals involved with local economic development.	31 <sup>st</sup> October to 11 <sup>th</sup> November 2005	Wageningen, the Netherlands	Euros 2,850	

Course	Organising Institution	Target Group	Date	Location	Costs	Deadline
<b>Curso de especialización desarrollo empresarial y globalización</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Profesionales latinoamericanos relacionados con el mundo del trabajo, directivos y/o asesores de empresas, de organizaciones empresariales, de sindicatos, ...	7 hasta 23 de noviembre de 2005	Turin + Zaragoza	US \$ 4,890 (including tuition and subsistence)	
<b>Managing Business Development Services for increased impact</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	Managers, business advisers and consultants from BDS providers, SME support institutions, small business associations, government business support agencies, employers' organizations, chambers of commerce, women's associations, NGOs, enterprise development.	5 hasta 17 de diciembre de 2005	Egypt	US \$ 3,600 (including tuition and subsistence)	
<b>Curso de Especialización Desarrollo Empresarial y Globalización</b>	<b>ILO</b> Intl training centre of the ILO Viale Maestri del Lavoro 10 10127 Turin (Italy) Tel. +39 011 6936.776 Fax +39 011 6936.589 <a href="mailto:SME@itcilo.it">SME@itcilo.it</a> <a href="http://www.itcilo.it">www.itcilo.it</a>	El Curso de Especialización está dirigido a profesionales latinoamericanos relacionados con el mundo del trabajo, en especial a quienes tienen responsabilidades en el desarrollo empresarial, bien en su condición de directivos y/o asesores de empresas, de organizaciones empresariales, de sindicatos, de entidades gubernamentales, de ONG relacionados con la temática del curso, profesores universitarios, entre otros.	13 días	Turin (5 days in Turin, 3-day study tour to Genoa, 5 days Zaragoza)	US \$ 4,400 (including tuition and subsistence)	
<b>Making service markets work for enterprise competitiveness</b>	<b>The Springfield Centre for Business in Development</b> Mountjoy Research Centre Durham DH1 3UZ, United Kingdom Telephone: +44 191 3831212 Fax: +44 191 3831616 <a href="mailto:global@springfieldcentre.com">global@springfieldcentre.com</a> <a href="http://www.springfieldcentre.com/">www.springfieldcentre.com/</a>	Decision-makers, managers and specialists in different spheres of enterprise development, including agricultural, rural, livelihood and SME development, in South-East and South Asia. This includes senior staff from: government departments and agencies, funding agencies, not-for-profit organisations, consultancy firms, universities and research organisations. The programme will be most relevant to staff in a position to influence the design, management and co-ordination of their organisations' activities.	5th to 10th March 2006	Phuket, Thailand	£ 1600.-	